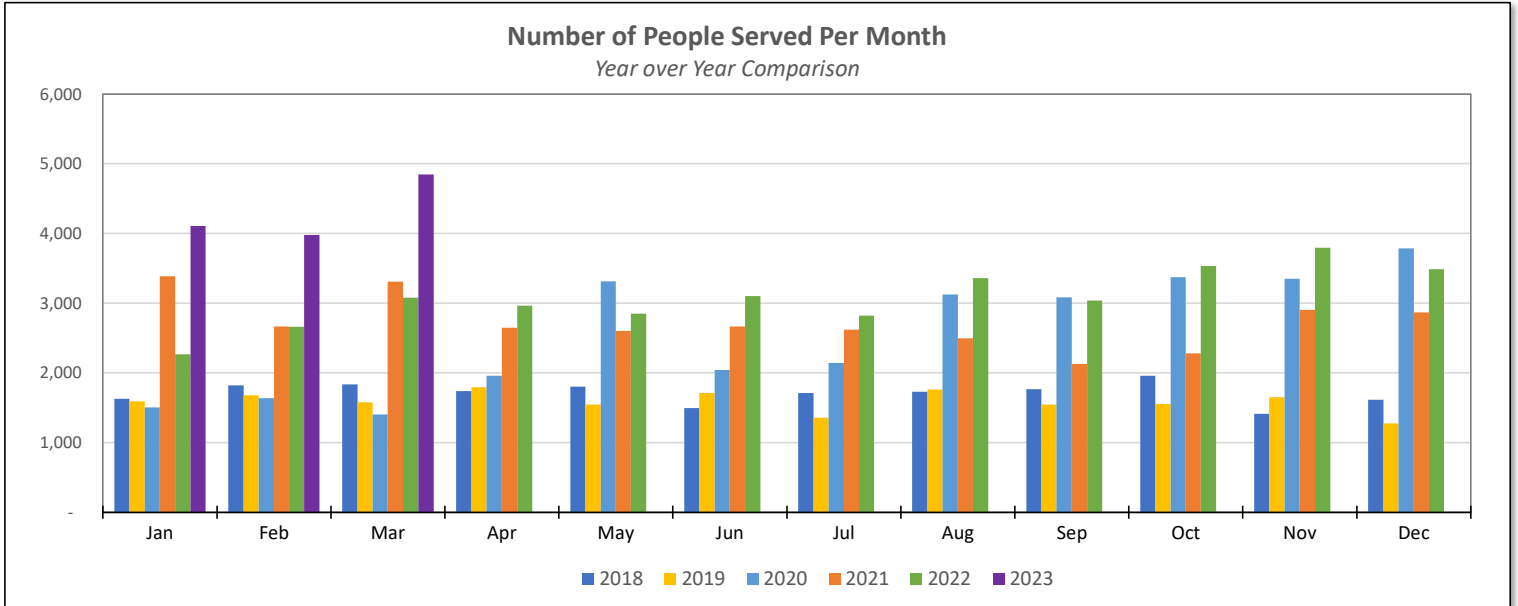


HRFP Client Data										
Yearly Comparison of Client Households Served										
MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	420	793	314	455	383	380	382	832	557	1,037
February	416	490	390	517	422	398	413	656	643	966
March	534	461	544	434	440	381	358	826	766	1,169
April	379	483	550	168	414	434	551	652	737	
May	438	416	427	383	436	385	881	633	713	
June	647	426	468	475	345	410	453	672	774	
July	899	384	468	470	397	329	483	651	711	
August	556	411	495	563	388	425	727	631	849	
September	496	346	424	530	411	379	743	555	792	
October	612	657	549	569	455	375	808	604	909	
November	560	569	421	427	342	408	823	737	946	
December	487	454	401	390	390	322	944	720	898	
TOTAL (YTD)	6,444	5,890	5,451	5,381	4,823	4,626	7,566	8,169	9,295	3,172
Avg/Month	537	491	454	448	402	386	631	681	775	1,057
% Change (of avg/month)		-8.6%	-7.5%	-1.3%	-10.4%	-4.1%	63.6%	8.0%	13.8%	36.5%

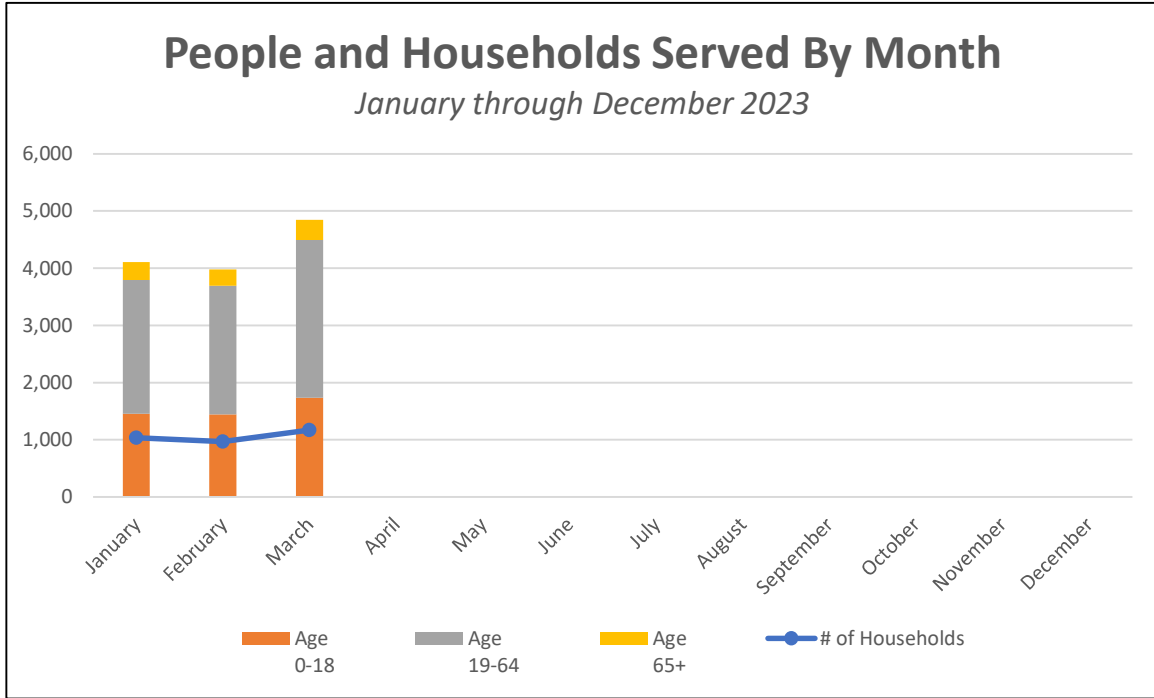
Source: FoodStar & Salesforce August 31, 2020 ->
 Updated: 3/31/2023



HRFP Client Data										
Yearly Comparison of People Served										
MONTH	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	1,908	3,650	1,455	2,100	1,628	1,593	1,505	3,388	2,269	4,106
February	1,902	2,195	1,852	2,363	1,823	1,676	1,639	2,667	2,661	3,979
March	2,556	2,073	2,536	1,956	1,832	1,578	1,405	3,306	3,081	4,848
April	1,731	2,265	2,542	764	1,736	1,794	1,958	2,647	2,966	
May	2,012	1,936	1,910	1,718	1,805	1,547	3,316	2,604	2,849	
June	3,053	2,009	2,062	2,148	1,494	1,710	2,041	2,664	3,103	
July	4,302	1,803	2,129	2,119	1,711	1,355	2,143	2,621	2,824	
August	2,531	2,011	2,297	2,547	1,731	1,764	3,124	2,498	3,360	
September	2,288	1,678	1,980	2,348	1,767	1,547	3,084	2,125	3,039	
October	2,884	3,160	2,484	2,532	1,961	1,553	3,373	2,277	3,535	
November	2,587	2,551	1,878	1,915	1,412	1,648	3,348	2,906	3,796	
December	2,151	1,991	1,838	1,732	1,614	1,273	3,787	2,868	3,489	
TOTAL (YTD)	29,905	27,322	24,963	24,242	20,514	19,038	30,723	32,571	36,972	12,933
Avg/Month	2,492	2,277	2,080	2,020	1,710	1,587	2,560	2,714	3,081	4,311
% Change (of avg/month)		-8.6%	-8.6%	-2.9%	-15.4%	-7.2%	61.4%	6.0%	13.5%	39.9%

Source: FoodStar & Salesforce August 31, 2020 ->

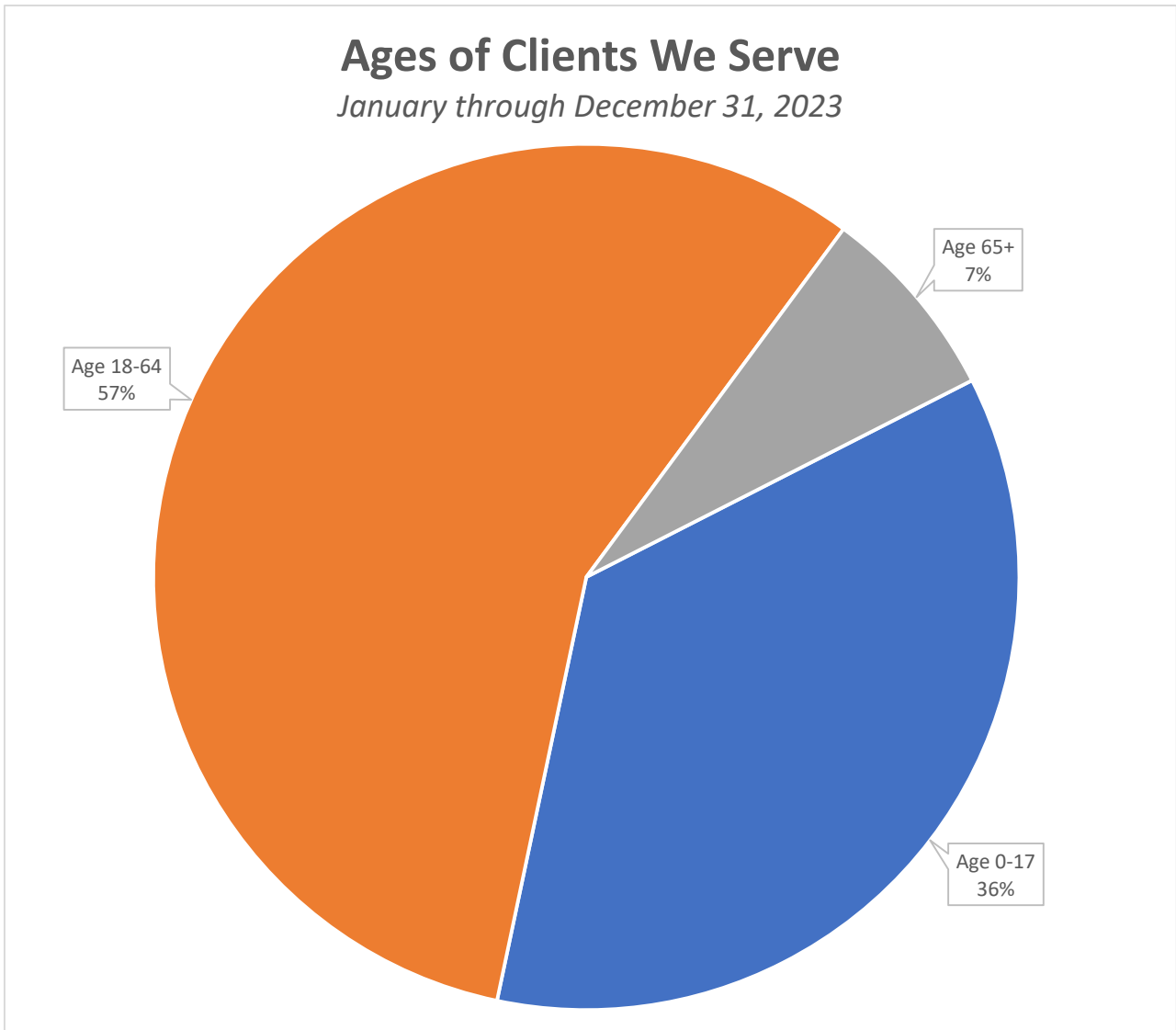
Updated: 3/31/2023



HRFP Client Data					
<i>January through December 2023</i>					
MONTH	# of Households	Age 0-18	Age 19-64	Age 65+	# of People
January	1,037	1,455	2,342	309	4,106
February	966	1,441	2,252	286	3,979
March	1,169	1,734	2,756	358	4,848
April					
May					
June					
July					
August					
September					
October					
November					
December					
TOTAL	3,172	4,630	7,350	953	12,933
Avg/Month	1,057	1,543	2,450	318	4,311
% of Total		36%	57%	7%	100%

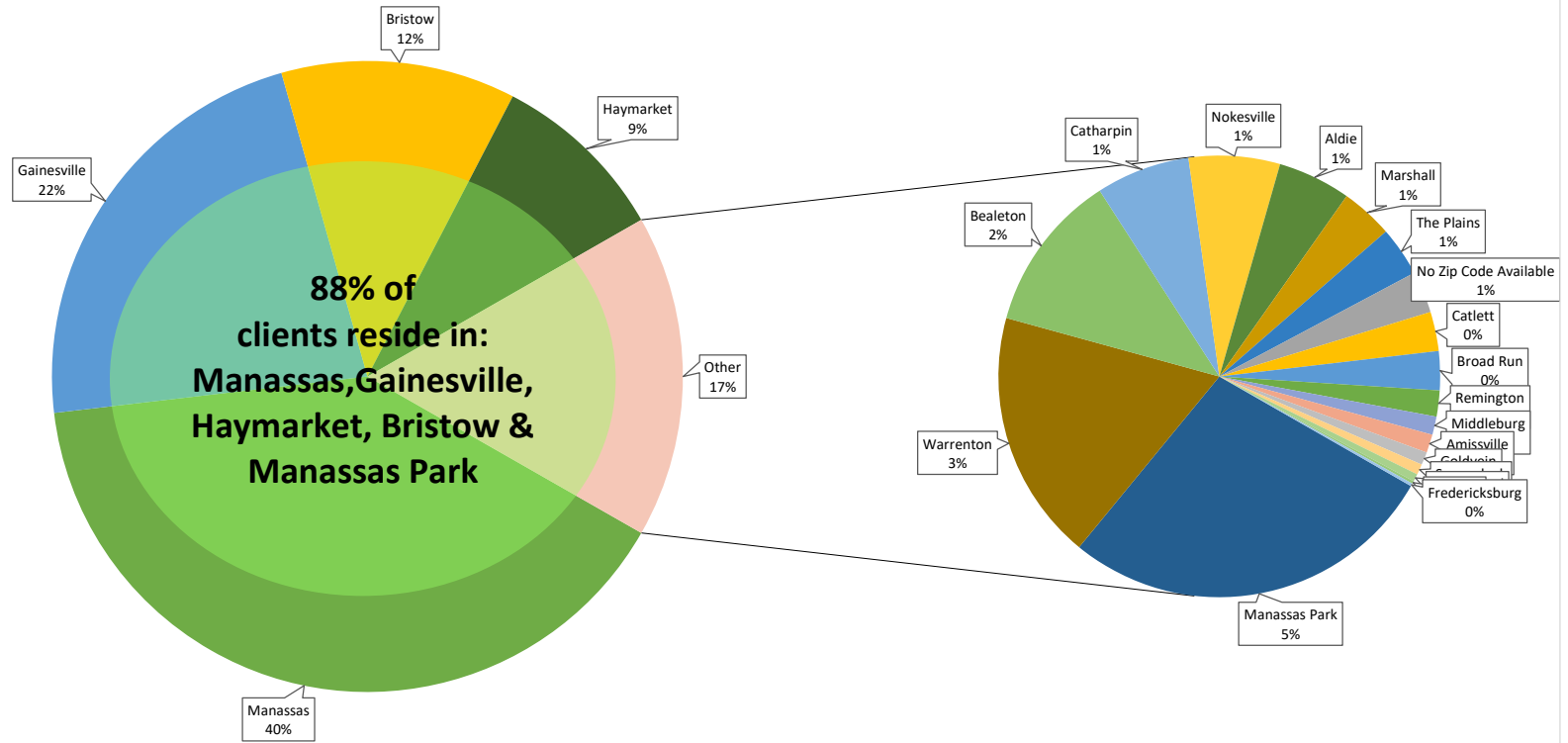
Updated: 3/31/2023

NOTES: All data reporting from Salesforce
 Data through August 30, 2020 is from FoodStar (migrated into Salesforce)
 Data from August 31, 2020 forward is from Salesforce (and created in Salesforce)
 * Salesforce.com household member data is incomplete, and we do not have birthdates for all members, particularly new clients. Total # of People may not reconcile with sum of age brackets.



Client Cities Served by HRFP

January through March 2023



Clients Served by City

January 1, 2023 through March 31, 2023

HRFP Client Data							
City	Zip Code	% Of Total	# of Client HHs	People			Total
				Age 0-17	Age 18-64	Age 65+	
Manassas	20109, 20110, 20111, 20112, 20111	39.88%	1,265	2,104	3,024	254	5,382
Gainesville	20155	22.45%	712	945	1,559	178	2,682
Bristow	20136	12.01%	381	345	878	261	1,484
Haymarket	20169	9.11%	289	508	614	166	1,288
Manassas Park	20111	4.57%	145	202	393	41	636
Warrenton	20187, 20186	3.03%	96	131	264	19	414
Bealeton	22712	1.92%	61	131	107	14	252
Catharpin	20143	1.13%	36	75	97	4	176
Nokesville	20181	1.10%	35	46	91	-	137
Aldie	20105	0.88%	28	13	61	4	78
Marshall	20115	0.63%	20	51	47	-	98
The Plains	20198	0.60%	19	30	31	-	61
No Zip Code Availab		0.50%	16	-	16	-	16
Catlett	20119	0.47%	15	30	48	6	84
Broad Run	20137	0.47%	15	-	28	-	28
Remington	22734	0.32%	10	10	30	-	40
Middleburg	20117	0.22%	7	-	3	5	8
Amisville	20106	0.22%	7	-	14	-	14
Goldvein	22720	0.16%	5	8	17	-	25
Sumerduck	22742	0.13%	4	-	10	-	10
Front Royal	22630	0.09%	3	-	12	-	12
Midland	22728	0.03%	1	-	2	-	2
Fredericksburg	22407	0.03%	1	-	1	-	1
Centreville	20120	0.03%	1	1	3	1	5
Totals		100%	3,172	4,630	7,350	953	12,933
Monthly Average (3 months)			1,057	1,543	2,450	318	4,311
% of Totals				36%	57%	7%	100%

NOTES: All data reporting from Salesforce

Data through August 30, 2020 is from FoodStar (migrated into Salesforce)

Data from August 31, 2020 forward is from Salesforce (and created in Salesforce)

* Salesforce.com household member data is incomplete, and we do not have birthdates for all members. Total # of People may not reconcile with sum of age brackets. Especially for clients we are new at time of service.



HRFP Client Data			
Frequency	# of Clients	% of Total	Details
Quarterly	313	42.0%	<i>1-4 times per year</i>
Monthly	149	20.0%	<i>5-12 times per year</i>
Bi Weekly	123	16.5%	<i>13-26 times per year</i>
Weekly	161	21.6%	<i>27+ times per year</i>
Totals	746	100.0%	

NOTES:

All data reporting from Salesforce

*This chart simply reports the number of times in the past 12 months that a unique client received food. It does not take into account when the client enrolled.